

# **Bringing Digital Payments to Daily Purchases for a Worldwide Leader**

# Challenge

One of the first in its industry to switch from paper vouchers to cards, Sodexo Benefits & Rewards Services, which creates compelling employee experiences through digital and targeted solutions in 31 countries, wanted to accelerate its digital transformation by enabling Android and iOS device users toward instant digital card issuing.

## Solution

With payments and digital card enablement becoming a major development for corporate benefit cards, Sodexo Benefits & Rewards Services was ready to create engaging, intuitive digital experiences.

It chose the Entrust Digital Card Solution multiprocessors, multi-schemes certified platform as a key component of its digital payment transformation. This broadly supported solution meant consumers could immediately begin transacting across a wide variety of merchants and point of sale systems.

## Results

- Rapid time to market through cloud-hosted, first-of-its kind software
- Multi-country, multi-scheme, multi-processor support
- Millions of cardholders enabled to eamlessly access, monitor, manage, and transact on digital cards

# **CUSTOMER PROFILE**

Sodexo Benefits & Rewards Services is the world leader in corporate employee benefit solutions, such as restaurant and gift cards. Sodexo Benefits & Rewards Services operates in over 30 countries and serves hundreds of thousands of businesses.

Its services are used every day by over 100 million consumers around the world.

#### Objective

To accelerate its digital transformation by moving toward digital card issuing and enablement.

#### Technology

- Entrust Token Hub (iTSP)
- Entrust Digital Card Solution SDK with:
  - NFC Wallet
  - Card & PIN display
  - Push to Apple Pay



Learn more about our Digital Card Solution at entrust.com

This platform allows us to manage all card digitization processes for the countries we operate in, with different card systems and models (private label, Visa, Mastercard). It also gives us the opportunity to transform our application into a contactless payment application and digital card management app via the Entrust Digital Card Solution SDK.

Gabriel Rotella, Global CIO, Sodexo BRS

#### THE TRANSFORMATION

Entrust supports Sodexo Benefits & Rewards Services on its digital cards and mobile payment services through its Digital Card platform available in different countries with the launch of Sodexo Pay and Apple Pay.

Sodexo Pay accompanies the daily life of its users without the necessity of a physical card. With the new Sodexo Pay, users can perform mobile contactless payments in a convenient and secure way.

After successful launches in Romania (first solution on the market) and in Brazil (where Sodexo Benefits & Rewards Services is the market leader with millions of users), Sodexo France, Austria, and Luxembourg have successfully launched Sodexo Pay for their Android users, as well as Apple Pay (via a digital card only).

Entrust Digital Card Solution also enables Sodexo Benefits & Rewards Services to digitize its cards into the Apple Pay wallet supporting the mandatory push to Apple. Through additional Digital Card Solution features, Sodexo Benefits & Rewards Services allows customers to manage all their digital cards in a unified way, with additional features like PIN display.

#### MEASURES OF SUCCESS Proven from the start

With more than 35 million consumers, many began using the digital card control and transaction features immediately, and on a daily basis.

- Heightened levels of awareness, security, and simplicity added through digital card enablement
- Digital card enablement resulted in operational gains and increased efficiency
- Cloud-first features and best-in-class APIs and SDKs meant the solution could be stood up quickly and safely by leveraging proven, secure, prebuilt solutions

# Sodexo Benefits & Rewards Services Case Study

# The Entrust advantage

Entrust is uniquely positioned as a global leader in physical credential issuance and a best-in-class solution provider in the digital credential space. When it comes to issuing, managing, and using financial payment cards Entrust is trusted by financial institutions of all sizes around the globe. We've been an integral provider in payments and identity for more than 50 years and have led the instant enablement of payment cards for more than 15 years.



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